

## **CCVCD RFP Manager**

Proposal by

Kiser & Kiser LLC

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### **Introduction**

Kiser & Kiser LLC has been in business since 1996 contracting with local, state, and federal government. We held the mosquito control contract with CCVCD from approximately 1997 to 2005. Cliff Kiser was then hired as an employee to manage the District. We would like the opportunity to continue with the same quality of service provided in the past along with a larger team to carry us into the future.

### **Preferred Qualifications**

We have employees who have up to 25 years experience controlling mosquitos on CCVCD and working with the landowners and public concerning mosquitos. This knowledge will be taught to employees with less experience throughout the contract duration. All of us have a ranching background which helps us relate and communicate with the landowners where we perform most of our mosquito control.

I am aware and have allowed for the fact that this first year we are not going to be as efficient timewise as in the past. There is additional time allotted for training in both the field and classroom. All employees will have the required licensing and basic knowledge needed before they begin applying chemicals.

I have working knowledge of the permits and fees needed for operation of CCVCD. I am currently in the process of acquiring or have already acquired the Pesticide Use Plan, NPDES permit, and Oregon Ethics Commission requirements. I will be developing the 2023 budget for CCVCD in the near future.

I was recently appointed to the Crook County Natural Resource Advisory Board and am a member of the Ochoco Forest Restoration Collaborative. In addition, I have served on the

Crook County Fair Board and Crook County Vector Control District Board. All positions require the ability to tell the truth without upsetting too many people too much of the time.

I am a graduate of OSU with BS degrees in Agriculture and Microbiology. I have been a certified commercial or public applicator since 1981 and have held and used certification in nearly all classifications of pesticide application. I have attended hundreds of hours of recertification classes, most of which were directly related to vector control.

I have a Class A CDL and have the experience and ability to operate any type of equipment needed for reduction of mosquito production areas.

I have 43 years of experience managing various large entities including farm supply, chemical, fertilizer, application companies, ranches, and one vector control district.

I propose to hire and train at least two people in addition to myself to complete the surveillance and application needed during the summer. The glaring weakness of having a single applicator becomes obvious if that person is injured or becomes ill. If there is no knowledgeable experienced backup, the operation grinds to a halt. During the teaching/training period it may take a total of 90-120 man-hours per week to cover the ground needed to keep up with mosquito production. As experience and efficiency increase, I think the time needed will drop to 40-60 hours per week. The employees I have selected are related to me and are working towards ownership of Kiser & Kiser LLC when I totally retire. I want them to know, understand, and carry on with what we do.

Contractor will perform all office duties that are currently performed by employee. I already have procedures set up for having bills paid and depositing tax checks to bank. Contractor will need authorization from the board to purchase chemicals.

I propose the District provide and maintain GPS equipment and subscriptions for application and surveillance records.

It's possible we can avoid doubling up on insurance coverage. If we can, we could save \$1000 to \$2000.

There is a little ambiguity in the RFP about who will be responsible for the chemicals. I propose the District buy all chemicals used for District purposes.

I agree with the board that the District be responsible for repairs to District owned equipment so the equipment is maintained to their standards. Kiser & Kiser will be responsible for arranging those repairs and for any damage caused by our negligence. Current procedure is to notify Board Chairman of any unusual repairs needed. I also will provide equipment I currently own or plan to purchase in addition to District owned equipment.

There will be many issues that we have not covered both within this contract and in addition to this contract. I am amenable to negotiating those issues. From my past experience with the

CCVCD board members I know we will be able to negotiate those issues with good faith to an equitable agreement.

There is one clause in the Contract I think the Board should consider changing. Ten days notice to the District for the contractor to cancel does not protect the District and give them enough time to replace the contractor.

As far as conflicts go, I can't think of any that apply.

In conclusion, I am proposing we continue the same relationship we have had for the past 25+ years in a slightly different form. I promise the same or better results accomplishing current surveillance and control with a savings that benefits the District. With this agreement, the District will also receive additional benefits of backup applicators (to alleviate my worries about illness or injury to a lone applicator during the busy season) and provide a pathway to train and evaluate future managers for the long term benefit of the District. I believe this transition will be the smoothest and most effortless route to accomplish your goals.

Given the above reasons, I propose to contract the Crook County Vector Control District Manager position plus one to two trainee positions for \$96,000 annually.

Clifford C. Kiser

Member

Kiser & Kiser LLC